

Cold Call Scripts:

Realtors:

Hello is this (Their Name)

My name is (Your Name) and I represent a company that builds off grid air bnb's for real estate investors and wondering if I can network with you to find clients that are in need to put small air bnb's on their properties?

Wait for a Yes or No

(If NO)

Can I at least add you to my email list to help you stay in touch with what we are doing with our air bnb's properties?

(If YES)

Awesome, is there anyone you have in mind currently that is in need of a small air bnb to build on their property?

(If they have someone in mind, collect that person's information)

I know your probably busy, but I would like to email you some info about our air bnb's that we build and hope to keep our lines open if you ever find someone that may have interest in our off grid air bnbs in the future. Is there a best email I can send some information to?

(Collect Their Email and Thank Them for Their Time)

--- (If They Want to Have You Explain Details About The Container Homes Over The Phone)

We specialize in building off grid cargo container homes for preppers, but we also help real estate investors build our container homes as air bnb's to place in your yard, or on your recreational property.

Because it is tough working with the city to connect a new home on a foundation along with utilities, we build portable container homes off grid so you can avoid most of the red tape to place in your yard.

On average our investors that use these units as air bnb's rent these units for an average \$120-\$150 per day.

These units generally include a full kitchen, bath, 1-2 bedrooms, and some living space.

RV Dealer:

Hello may I speak to the owner or manager?

Hello I am calling to see if you would have interest in adding an additional brand of campers to your inventory?

(Wait for a YES or NO)

(If NO)

I thank you for your time anyway, but would you have an interest to have me email you some information about our solar powered campers so you can get an idea on what we do?

(If YES)

Awesome, what we do is we mainly build off grid cargo container homes for preppers, but lately we have had a big demand for portable solar powered campers that are only powered by solar instead of gas and propane.

We also provide compost toilets in the campers to allow you to never use black water tanks. Our main objective is to have a camper that never has the need to refuel at a dump station or gas station so you spend more time camping in the wilderness.

I would like to know if you would have an interest to refer your clients to this product as an affiliate by referring the customers to our website?

(If YES)

What I can do is to email you a link to our affiliate page to get an idea on how our affiliate program works, and there will be a training program educating how our units work so you are familiar on how to explain these to your clients. What is the best email to send this information to?

(Gather Email)

Is there a best time I can make a follow up call to see if there are any questions in regards to our affiliate program?

(Set up a Time and Thank Them for Their Time)

Hunting Clubs:

Hello may I speak to the owner?

My name is (Your Name)

We build off grid cargo container cabins and campers to preppers and we have had a great interest from the gaming industry to get a camper that is made to be powered by solar so it can be silent while not having loud generators to scare off the wildlife. I am wondering if we can have the opportunity to network with your group to offer this product to your members?

(IF NO)

Is it ok if I can at least email you a link to our website sharing what we do and you can message us back if this may still interest you? (Gather Email if Able)

(IF YES)

What I would like to do is I would like to invite you to visit our website to view our off grid campers that we offer to the gaming industry and I would like to schedule a follow up call to see if this still interest you and see if we can help your members get better equipped for their next trip.

Is there a best email that I can send this link to our website?

(Gather the Email)

Thankyou for your time and is there a best time we can chat to follow up and see if there are any other question you may have?

(Gather Follow Up Appointment Time)

Thanks for your time and look forward to talking to you later.